

Happy Family Referral Program:

Happy Family Referral Program (HFRP) is a program wherein we reward our members for spreading the joy of magical holidays with their loved ones. To put it simply, on every successful referral we reward our members with referral points that they can redeem for varied amazing rewards and holidaying offers like international & domestic holidays, stay in private villa, airline and booking perks, redeem against ASF, redeem for Resort credit vouchers, Yatra, Amazon and Tanishq vouchers, redeem to buy Apple products and many more such exciting rewards.

The Quarterly HFRP offer (Jan'22-March'22) will be running from 1st January'22 till 31st March'22, during which members can earn referral points on every successful referral. The points are higher for members who are enrolled in Happy Family Referral Program. And the rewards get bigger on each incremental successful referral. **1 HFRP point = 1 INR**

Quarterly Offer: (Quarterly HFRP offer is valid from Jan'22-March'22)

Membership bought by your friend or family (referred member)	HFRP Points earned by <u>ENROLLED</u> members on every successful Referral		
	1 st successful referral	2 nd successful referral	3 rd successful referral onwards
CMH 25	20,000	30,000	35,000
CMH 15 / CMH 10 / Bliss	15,000	20,000	25,000
Go Zest	3000	5000	8000

Membership bought by your friend or family (referred member)	HFRP Points earned by <u>Not- ENROLLED</u> members on every successful Referral		
	1 st successful referral	2 nd successful referral	3 rd successful referral onwards
CMH 25	15,000	25,000	30,000
CMH 15 / CMH 10 / Bliss	10,000	15,000	20,000
Go Zest	3000	5000	8000

TnC:

- 1. 5000 extra points is a bonus only for members who are enrolled in Happy Family Referral Program (HFRP). Steps to enroll are stated post the TnC section.**
2. On the date of successful reference, if enrolment status of the member is yes, he gets 5000 additional points.

3. These 5000 additional points are applicable only if the incoming member has purchased any CMH or Bliss membership.
4. If incoming member has purchased GoZest, 5000 additional points will not be applicable.
5. Offer period : 1st Jan 2022 to 31st March 2022

Club Mahindra enrolment program:

This is an exclusive enrolment program for our esteemed Club Mahindra members. On enrolment, you get access to unbelievable rewards on every successful referral. Besides this, grab never before holidaying offers and save big on your every holiday with next vacation onwards. Additionally, **you also get 2500 bonus points on enrolling for the program**. So, what are you waiting for? Enrol and get started!

Terms & conditions:

- The validity of the bonus 2500 points will be for 6 months from the date of enrollment.
- To claim 2500 bonus points, member must give minimum 1 successful referral (i.e referred friend needs to purchase the CM membership) within 6 months from the date of enrollment.
- All the standard eligibility criteria with respect to redemption of HFRP points are applicable for this bonus points.

Terms and Conditions for using HFRP points

- HFRP Points are valid only for 1 year since award/credit of points into member's account. Points are credited within 30 days of referred person successfully joining as Club Mahindra member (membership start date)
- When an incoming member pays at least 30% or more than 30% of the down payment at the time of purchase of membership, the referring member will be able to redeem the earned referral points immediately. 1year validity of these points will also start immediately.
- When an incoming member pays less than 30% of the down payment at the time of purchase of membership, the referring member will be able to redeem the points only after 3 EMI realizations done by incoming member in a stipulated time as per the terms of the membership agreement. 1year validity of these points will also start post 3 EMI realisations.
- The member should not have any EMI / ASF OD in his account to redeem his referral points.
- In case only ASF OD is there, member can redeem the referral points only to redeem against ASF and no other ongoing HFRP points redemption offers.
- If the offer holiday confirmed booking is not availed by member due to any personal/ unforeseen reason, the offer will be considered utilized.
- All taxes & government levied tourism/ access fees/ gratuity is not part of the offer & need to be paid by member only
- All payments for additional services & Extra pax, as applicable need to be completed in advance before the travel else the booking will stand cancelled. Mahindra Holidays

will not be responsible for any delay by external vendor or GOI in booking confirmation/ Visa/ Passport & other travel services

- The Amazon vouchers /Tanishq vouchers / Yatra vouchers / White goods will be dispatched within 45 days of redemption request.
- Minimum 2000 points is required to be redeemed to avail Amazon, Tanishq, Yatra vouchers & Resort Credit Points vouchers.
- Offer validity- 1st Jan 2022 to 31st March 2022.

Club Mahindra Guaranteed Win this New Year!

1. About the Contest

1.1 Mahindra Win Away Contest (“Contest”) is organised by Mahindra Holidays & Resorts India Limited (hereinafter referred to as ‘Club Mahindra’), where the participants stand **a 100% chance to win mind boggling rewards** on every successful referral between the period of 1st - 31st January 2022.

- The contest will run online from **1st till 31st of January** 2022
- The contest is exclusive to Club Mahindra member base. All the leads **collected from online promotions will only be counted.**
- All the members who give **successful referrals in the month of January from the leads given through Online** will get a guaranteed reward over and above the quarter HFRP referral points.
- The referrals and successful conversions of the same need to happen between **1st and 31st of January** 2022 to be eligible for this contest.
- Member can win multiple rewards basis the number of successful referrals. **1 successful referral= 1 reward.**
- Reward type will be solely decided by Club Mahindra.

1.2 Winners name will be announced by 15th February 2022 or at such other/ later date as may be decided by Club Mahindra at its own sole discretion.

1.3 The Winner will be entitled for any of the below but not limited to the list.

- iPhone 13
- Samsung Tab
- Amazon vouchers
- Tanishq Gold Vouchers
- Yatra Travel vouchers
- Resort credit vouchers

1.4 Club Mahindra shall be entitled to reject any participant without assigning any reason.

1.5 Please ensure that all the information submitted by you (Participant) of references is authentic and accurate. In case we identify an entry to be inaccurate or fake, the participant will be disqualified, and their entry will not be accepted.

2. Rules of participation

2.1 The Contest is only for existing members of Mahindra Holidays & Resorts India Limited.

2.2 Participation in the Contest does not guarantee a prize.

2.3 The Contest is organized and managed by Club Mahindra, and Club Mahindra has complete authority on all the proceedings of the same. The decision of Club Mahindra as regards any aspect of this Contest shall be final & binding

2.4 The Contest period is as mentioned in the promotions. The right to change it is at the sole discretion of Club Mahindra.

3. Results

3.1 The results of the Contest will be declared by 15th of January or such other/ later date as may be decided by Club Mahindra at its own sole discretion. In this regard, it is clarified that the decision of Mahindra Holidays & Resorts India Limited/ Club Mahindra shall be final, and no contestant shall have the authority to contest the same. Such instance of contestation shall warrant disqualification.

3.1.a The rewards will be transferred/delivered within 45 days of announcement of the winners.

3.2 Prize shall be given only for valid participants. Basis for selection of Winner shall remain confidential & at the sole discretion of Club Mahindra and Club Mahindra shall be under no obligation of any kind to share the modalities with any participant and no such demand shall lie against the Company.

3.3 The Club Mahindra Member having any overdues in respect of his/ her Membership and/ or is in breach of any of the terms and conditions of the Membership rules shall be entitled to claim & receive Prize under the Contest only after full payment of the overdue amounts and/ or rectifying breach of the Membership Rules.

3.4 Club Mahindra shall have the right to refuse Prize to any of the participant/ Winner in case his/her previous Club Mahindra Membership was found to be rescinded for breach of any of its terms & conditions or he/ she has any overdue (EMI/ ASF) which has not been paid by the Winner despite request. Decision of Club Mahindra in this regard shall be final.

3.5 The Prize for the Winner cannot be exchanged for cash or transferred. Club Mahindra shall not be liable to give any alternate gift / prize or offer in lieu of the Contest Prize.

3.6 The Winner may be required to submit relevant documents as may be requested/ stipulated by Club Mahindra, including his/ her identity & address proof, for claiming their Prize.

3.7 The Winner shall only be entitled to receive his/ her Prize only post verification of the credentials (as mentioned above).

3.8 Before claiming his/ her Prize, the Member who would be announced as the Winner of this Contest would be required to pay and all his/ her outstanding dues/overdues (including EMIs and ASF) as to his/ her Club Mahindra membership and non- payment of any such pending dues shall disentitle the Winner from claiming the Prize.

4. General

4.1 All the information submitted by the Participant for the Contest shall be the property of Club Mahindra and Club Mahindra shall be entitled to use the same for any purpose whatsoever at its sole discretion. The Participant shall not be entitled to claim copyright or any other rights/ entitlements over the same.

4.2 Any lapse in communicating with the Winner due to false emails/ addresses provided by the Winner via Contest entry or the Membership process will not be the responsibility of Club Mahindra, and the Winner will be treated as void in such cases.

4.4 Process of distribution of the Prize may take 45 days period post receipt of all the relevant documents and information or winner announcement and no claim shall lie for any delay in distributing the Prize for any reasons whatsoever.

4.5 Club Mahindra shall not be liable for any delay/ failure to comply with its obligation caused by weather conditions, fire, flood, strike, war, political unrest, riots, accidents, epidemic, pandemic, act of God or any other unavoidable reasons beyond its control.

4.6 In the event, it is discovered the Participant is either breaching the terms and conditions of this Contest or his/ her Membership or is ineligible to participate, the Prize won by the Participant shall stand withdrawn and the participation shall stand invalidated.

4.7 Club Mahindra reserves the right to modify, add or delete any of the terms and conditions or participation mechanics of the Contest at any point of time at its sole discretion, without serving any prior intimation to the participants. Intimation of any change, modification, addition, deletion in the terms and condition of the Contest will be served to the participants by posting the revised terms and condition of the Contest on the Company's web portal/ social media campaign page/s.

4.8 Club Mahindra does not take any responsibility for any information or content submitted by the contestants/ participants and reserves its rights to direct the possible claimants to the contestants/ participants in the respect of the information or content submitted by the participants.

4.9 Club Mahindra may collect personally identifiable information that you provide to us, such as name, member ID, phone number, email address etc. which may be used by Mahindra Holidays & Resorts India Limited for its internal and promotional purposes. Mahindra Holidays & Resorts India Limited may also access profile and other information from Social media platforms.

4.10 No other offers/ contests can be clubbed with this Contest.

4.11 Any disputes with regards to the Contest shall be referred to an arbitration by a Sole Arbitrator appointed by Club Mahindra in terms of the Arbitration and Conciliation Act 1996, at Mumbai, as such this Contest will be subject only to the jurisdiction of the courts in Mumbai.

4.12 By participating in the Contest, the participants agree to abide by the Terms and Conditions of participation.

4.13 All submissions and entries for the Contest shall be accepted at the sole discretion of Club Mahindra.