### Happy Family Referral Program:

Happy Family Referral Program (HFRP) is a program wherein we reward our members for spreading the joy of magical holidays with their loved ones. To put it simply, on every successful referral we reward our members with referral points that they can redeem for international & domestic holidays, stay in private villa, airline and booking perks, redeem against ASF, redeem for Resort credit vouchers, amazon and Tanishq vouchers , redeem to buy Apple products and many more such exciting rewards.

The current Quarterly HFRP offer has been ongoing since 1<sup>st</sup> July 2021 where in member can earn referral points on every successful referral and not just that, the rewards get bigger on each incremental successful referral.

Ongoing Quarterly Offer: (Quarterly HFRP offer is valid from July' 21 -Sep'21.

	HFRP Points earned on every successful Referral		
Membership bought by your friend or family (referred member)	1 <sup>st</sup> successful referral	2 <sup>nd</sup> successful referral	3 <sup>rd</sup> successful referral onwards
CMH 25	15000	25000	30000
CMH 15 / CMH 10 / Bliss	10000	15000	20000
Go Zest	3000	5000	8000

## Club Mahindra 25<sup>th</sup> Anniversary Offers

On occasion of 25th Anniversary, we are rewarding our members with 2 grand offers on successful referral. Members can opt anyone of the below 2 offers.

**Offer 1-** We are rewarding our members with <u>additional 5000 HFRP points</u> on every successful referral over and above the existing quarterly HFRP offer. 5000 bonus HFRP points is applicable only if referred member buys a CMH or Bliss product

**Offer 2** Member & his referred friend, both have an option to avail a complimentary 2 Nights/ 3 Days holiday at any Club Mahindra resort. This offer is over and above the existing quarterly HFRP offer. This offer is applicable only if referred member buys a CMH or Bliss product.

#### T&C for offer 2:

- A CMH25 / CMH 10 Member will get the complimentary 2 nights stay that can be used at Club Mahindra resort.
- Bliss / CMH15/GoZest Member will get 350 complimentary points that can be used to avail stay at Club Mahindra resort.

- The complimentary nights/ points are redeemable for stay in the select Club Mahindra Resorts, India on basis of room availability and does not guarantee a booking against requisition.
- The member can do the complimentary holiday at the CM resort from 20th September 2021 till 31st March 2022 only, that is resort check-in must be done before 31st March 2022.
- All other costs, including but not limited to the cost of travel, meals, taxes (including luxury tax where applicable) and cost of using various services and facilities at the resorts, will have to be borne by the member.
- All other terms and condition of existing Membership will be applicable.

Anniversary offers are valid till 31st December 2021.

# Mahindra Anniversary Lucky Draw Contest Guidelines

- 1. About the Contest
- 1.1 Mahindra Anniversary Lucky Draw Contest ("Contest") is a lucky draw organised by Mahindra Holidays & Resorts India Limited (hereinafter referred to as 'Club Mahindra'), on the occasion of its 25<sup>th</sup> Birthday, where the participants stand a chance to win mind boggling rewards on 3 referral METS (virtually or physically) between the period of September 1<sup>st</sup> to 30<sup>th</sup>, 2021. 25 winners will be announced at the 15th of October month or at such other/ later date as may be decided by Club Mahindra at its own sole discretion.
- 1.2 The prospect needs to be met physically or virtually over a Zoom, Teams or any such suitable video calling platform. The holiday expert needs to present the prospect. Audio call doesn't count as MET.
- 1.3 From a pool of participants, 25 (twenty-five) Winner will be selected by way of a lucky draw conducted by the Club Mahindra Team.
- 1.4 The Winner will be entitled for either of the below listed prizes as per the lucky draw:
  - Iphone 12
  - Maldives offer
  - Amazon Echo Show
  - Apple series 6 watch
  - Fossil Smart watch
  - Samsung Galaxy Tab A7
  - lenovo Ipad Slim
  - Tanishq Gold Vouchers
  - Amazon Vouchers
- 1.5 Club Mahindra shall be entitled to reject any participant without assigning any reason.
- 1.6 Please ensure that all the information submitted by you (Participant) of references is authentic and accurate. In case we identify an entry to be inaccurate or fake, the participant will be disqualified, and their entry will not be accepted.

- 2. Rules of participation
- 2.1 The Contest is only for existing members of Mahindra Holidays & Resorts India Limited.
- 2.2 Participation in the Contest does not guarantee a prize.
- 2.3 The Contest is organized and managed by Club Mahindra, and Club Mahindra has complete authority on all the proceedings of the same. The decision of Club Mahindra as regards any aspect of this Contest shall be final & binding
- 2.4 The Contest period is as mentioned in the promotions. The right to change it is at the sole discretion of Club Mahindra.

### 3. Results

- 3.1 The results of the Contest will be declared by 15th of October or such other/ later date as may be decided by Club Mahindra at its own sole discretion. In this regard, it is clarified that the decision of Mahindra Holidays & Resorts India Limited/ Club Mahindra shall be final, and no contestant shall have the authority to contest the same. Such instance of contestation shall warrant disqualification.
- 3.1.a The international holiday reward validity will be of 6 months from the announcement of the winner and white goods will be transferred till 45 days of announcement.
- 3.2 Prize shall be given only for valid participants. Basis for selection of Winner shall remain confidential & at the sole discretion of Club Mahindra and Club Mahindra shall be under no obligation of any kind to share the modalities with any participant and no such demand shall lie against the Company.
- 3.3 The Club Mahindra Member having any overdues in respect of his/ her Membership and/ or is in breach of any of the terms and conditions of the Membership rules shall be entitled to claim & receive Prize under the Contest only after full payment of the overdue amounts and/ or rectifying breach of the Membership Rules.
- 3.4 Club Mahindra shall have the right to refuse Prize to any of the participant/ Winner in case his/her previous Club Mahindra Membership was found to be rescinded for breach of any of its terms & conditions or he/ she has any overdue (EMI/ ASF) which has not been paid by the Winner despite request. Decision of Club Mahindra in this regard shall be final.
- 3.5 The Prize for the Winner cannot be exchanged for cash or transferred. Club Mahindra shall not be liable to give any alternate gift / prize or offer in lieu of the Contest Prize.

- 3.6 The Winner may be required to submit relevant documents as may be requested/ stipulated by Club Mahindra, including his/ her identity & address proof, for claiming their Prize.
- 3.7 The Winner shall only be entitled to receive his/ her Prize only post verification of the credentials (as mentioned above).
- 3.8 Before claiming his/ her Prize, the Member who would be announced as the Winner of this Contest would be required to pay and all his/ her outstanding dues/overdues (including EMIs and ASF) as to his/ her Club Mahindra membership and non- payment of any such pending dues shall disentitle the Winner from claiming the Prize.

#### 4. General

- 4.1 All the information submitted by the Participant for the Contest shall be the property of Club Mahindra and Club Mahindra shall be entitled to use the same for any purpose whatsoever at its sole discretion. The Participant shall not be entitled to claim copyright or any other rights/ entitlements over the same.
- 4.2 Any lapse in communicating with the Winner due to false emails/ addresses provided by the Winner via Contest entry or the Membership process will not be the responsibility of Club Mahindra, and the Winner will be treated as void in such cases.
- 4.4 Process of distribution of the Prize may take 45 days period post receipt of all the relevant documents and information or winner announcement and no claim shall lie for any delay in distributing the Prize for any reasons whatsoever.
- 4.5 Club Mahindra shall not be liable for any delay/ failure to comply with its obligation caused by weather conditions, fire, flood, strike, war, political unrest, riots, accidents, epidemic, pandemic, act of God or any other unavoidable reasons beyond its control.
- 4.6 In the event, it is discovered the Participant is either breaching the terms and conditions of this Contest or his/ her Membership or is ineligible to participate, the Prize won by the Participant shall stand withdrawn and the participation shall stand invalidated.
- 4.7 Club Mahindra reserves the right to modify, add or delete any of the terms and conditions or participation mechanics of the Contest at any point of time at its sole discretion,

without serving any prior intimation to the participants. Intimation of any change, modification, addition, deletion in the terms and condition of the Contest will be served to the participants by posting the revised terms and condition of the Contest on the Company's web portal/ social media campaign page/s.

- 4.8 Club Mahindra does not take any responsibility for any information or content submitted by the contestants/ participants and reserves its rights to direct the possible claimants to the contestants/ participants in the respect of the information or content submitted by the participants.
- 4.9 Club Mahindra may collect personally identifiable information that you provide to us, such as name, member ID, phone number, email address etc. which may be used by Mahindra Holidays & Resorts India Limited for its internal and promotional purposes. Mahindra Holidays & Resorts India Limited may also access profile and other information from Social media platforms.
- 4.10 No other offers/ contests can be clubbed with this Contest.
- 4.11 Any disputes with regards to the Contest shall be referred to an arbitration by a Sole Arbitrator appointed by Club Mahindra in terms of the Arbitration and Conciliation Act 1996, at Mumbai, as such this Contest will be subject only to the jurisdiction of the courts in Mumbai.
- 4.12 By participating in the Contest, the participants agree to abide by the Terms and Conditions of participation.
- 4.13 All submissions and entries for the Contest shall be accepted at the sole discretion of Club Mahindra.

### **Terms and Conditions for using HFRP points**

• HFRP Points are valid only for 1 year since award/credit of points into member's account. Points are credited within 30 days of referred person successfully joining as Club Mahindra member (login/membership start date)

- In case, if the Referral Member Withdraws and / or cancels the "Club Mahindra Membership" purchased and / or has made any request for cancellation/ or issues raised by the member which is pending with "Club Mahindra', in which case the member would be dis-entitled from getting the Rewards as stated in this offer hereinafter.
- Member (Referrer) should have required points in their ledger at time of redemption request.
- Referrer and referred member should not have any EMI Outstanding at time of redemption request.
- There should not be any cancellation request pending for referred member or cancelled at time of redemption request by Referrer.
- If the offer holiday confirmed booking is not availed by member due to any personal/ unforeseen reason, the offer will be considered utilized.
- All taxes & government levied tourism/ access fees/ gratuity is not part of the offer & need to be paid by member only
- All payments for additional services & Extra pax, as applicable need to be completed in advance before travel else the booking will stand cancelled. Mahindra Holidays will not be responsible for any delay by external vendor or GOI in booking confirmation/ Visa/ Passport & other travel services
- Members can redeem points for all the HFRP offers mentioned on our app & website
- The Amazon/ Tanishq vouchers will be dispatched within 45 days of redemption request.
- Minimum 2000 points is required to be redeemed to avail Amazon, Tanishq & Resort Credit Points vouchers.
- Member (Referrer) should have required points in his balance at time of redemption request.